

Dear Customers,

On May 10th, 2019 the Office of the United States Trade Representative (USJR) issued a press release regarding additional action under Section 301 of the Trade Act of 1974:

"Earlier today, at the direction of the President, the United States increased the level of tariffs from 10 percent to 25 percent on approximately \$200 billion worth of Chinese imports".

The majority of products sold by ZETTLER Controls can be found on this list. Accordingly, this additional cost will be passed along as a surcharge line item rather than an increase in product unit cost. Invoices will show a separate line designated "surcharge".

Please contact your ZETTLER Controls Sales Coordinators with any questions or information as to how this applies to you.

For further information from the USTR, please visit [www.ustr.gov](http://www.ustr.gov)

Sincerely,

A handwritten signature in black ink, appearing to read 'Ryan Wagner', written in a cursive style.

Ryan Wagner  
President  
ZETTLER Controls, Inc.